State Of New Hampshire Monthly Revenue Focus

Department of Administrative Services

Commissioner Donald S. Hill



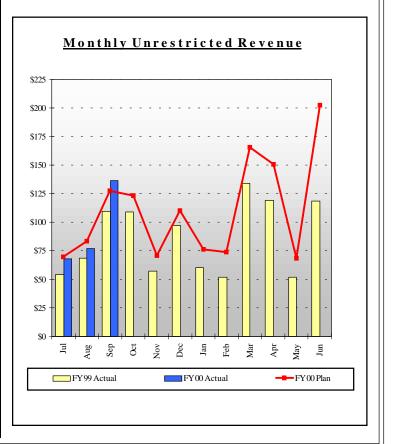
SUMMARY

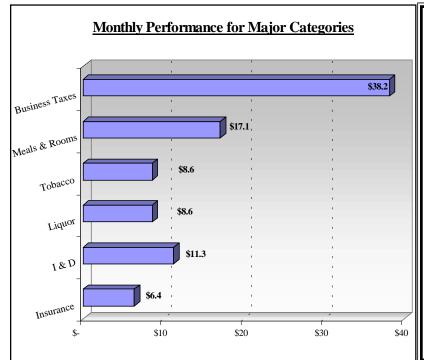
| Monthly Revenue | | | | | | | | |
|------------------------|--------------|-----------------|-----------------|--|--|--|--|--|
| | FY 00 | FY 99 | Inc/(Dec) | | | | | |
| Gen & Educ | \$136.5 | \$ 109.7 | \$ 26.8 | | | | | |
| Highway | \$ 17.2 | \$ 17.4 | \$ (0.2) | | | | | |
| Fish & Game | \$ 0.5 | \$ 0.6 | \$ (0.1) | | | | | |

| YTD Revenue | | | | | | | | |
|-------------|---------------|-------------------------------|--|--|--|--|--|--|
| | <u>FY 00</u> | FY 99 Inc/(Dec) | | | | | | |
| Gen & Educ | \$ 281.5 | \$ 232.3 \$49.2 | | | | | | |
| Highway | \$ 52.5 | \$ 51.4 \$ 1.1 | | | | | | |
| Fish & Game | \$ 1.6 | \$ 1.8 \$ (0.2) | | | | | | |
| | | | | | | | | |

Current Month Analysis

| General & Education Funds | FY00 | FY00 | Actual | |
|--------------------------------|----------|----------|----------|--|
| | Actuals | Plan | vs. Plan | |
| Business Profits Tax | \$ 24.6 | \$ 31.7 | \$ (7.1) | |
| Business Enterprise Tax | 13.6 | 7.2 | 6.4 | |
| Subtotal | 38.2 | 38.9 | (0.7) | |
| Meals & Rooms Tax | 17.1 | 18.2 | (1.1) | |
| Tobacco Tax | 8.6 | 9.0 | (0.4) | |
| Liquor Sales and Distribution | 8.6 | 6.2 | 2.4 | |
| Interest & Dividends Tax | 11.3 | 10.9 | 0.4 | |
| Insurance Tax | 6.4 | 7.1 | (0.7) | |
| Communications Tax | 4.0 | 4.0 | - | |
| Real Estate Transfer Tax | 9.9 | 7.7 | 2.2 | |
| Estate & Legacy Tax | 6.0 | 4.4 | 1.6 | |
| Court Fines & Fees | 2.2 | 1.8 | 0.4 | |
| Securities Revenue | 0.4 | 0.4 | _ | |
| Utility Tax | 2.2 | 2.6 | (0.4) | |
| Board & Care Revenue | 0.9 | 0.8 | 0.1 | |
| Beer Tax | 1.2 | 1.1 | 0.1 | |
| Racing Revenue | 0.4 | 0.3 | 0.1 | |
| Other | 5.4 | 2.2 | 3.2 | |
| Transfers from Sweepstakes | 7.0 | 4.6 | 2.4 | |
| Tobacco Settlement | _ | _ | _ | |
| Education Property Tax | 6.7 | 7.2 | (0.5 | |
| Subtotal | 136.5 | 127.4 | 9.1 | |
| Net Medicaid Enhancement Rev | _ | _ | _ | |
| Subtotal | 136.5 | 127.4 | 9.1 | |
| Other Medicaid Enhancement Rev | | | | |
| to Fund Net Appropriations | _ | _ | _ | |
| Total | \$ 136.5 | \$ 127.4 | \$ 9.1 | |





Unrestricted Revenue for the General & Education Funds for September equaled \$136.5 million, which was 7.1% over Plan and 24.4% over FY 99. Much of this growth can be attributed to the new and expanded funding sources for Education. These tax and revenue changes were highlighted in the August FY 2000 Monthly Revenue Focus.

Year-to-date revenues for the Business Tax category have lagged last year by \$1.0 million and are below Plan by \$6.1 million. The monthly allocation of the plan is based upon information provided by the Department of Revenue. It is anticipated that the bulk of the collections from the increased tax rates for BET and BPT will not be received until the last four months of the Fiscal Year.

Sweepstakes revenues of \$7.0 mill in September represent \$4.1 mill of net profits for August and an additional \$2.9 million for July that was previously transferred.

Finally, the continued effects from the strong housing market can be seen in the Real Estate Transfer category, as collections for September equaled \$9.9 mill, which was a \$2.2 mill increase over plan.

Comparison to FY 99

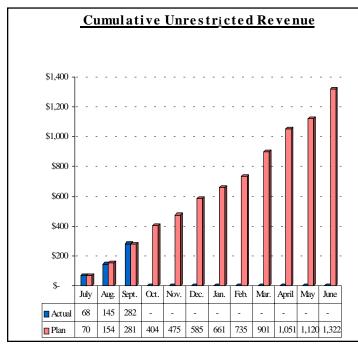
| Monthly | | | | | | <u>Year</u> | -to-Date | | |
|--------------------------------|----------|----------|-----------|--|----------|-------------|-----------|-------------|--|
| General & Education Funds | FY00 | FY99 | | | FY 00 | FY 99 | | | |
| General & Education Funds | Actuals | Actuals | Inc/(Dec) | | Actuals | Actuals | Inc/(Dec) | % Inc/(Dec) | |
| Business Profits Tax | \$ 24.6 | \$ 27.0 | \$ (2.4) | | \$ 28.5 | \$ 33.5 | \$ (5.0) | -14.9% | |
| Business Enterprise Tax | 13.6 | 11.4 | 2.2 | | 20.1 | 16.1 | 4.0 | 24.8% | |
| Subtotal | 38.2 | 38.4 | (0.2) | | 48.6 | 49.6 | (1.0) | -2.0% | |
| Meals & Rooms Tax | 17.1 | 15.9 | 1.2 | | 47.0 | 43.0 | 4.0 | 9.3% | |
| Tobacco Tax | 8.6 | 7.2 | 1.4 | | 26.1 | 20.4 | 5.7 | 27.9% | |
| Liquor Sales and Distribution | 8.6 | 6.8 | 1.8 | | 22.6 | 20.8 | 1.8 | 8.7% | |
| Interest & Dividends Tax | 11.3 | 11.0 | 0.3 | | 12.5 | 11.8 | 0.7 | 5.9% | |
| Insurance Tax | 6.4 | 6.9 | (0.5) | | 13.8 | 13.6 | 0.2 | 1.5% | |
| Communications Tax | 4.0 | 3.6 | 0.4 | | 11.8 | 10.6 | 1.2 | 11.3% | |
| Real Estate Transfer Tax | 9.9 | 4.5 | 5.4 | | 23.9 | 15.1 | 8.8 | 58.3% | |
| Estate & Legacy Tax | 6.0 | 5.8 | 0.2 | | 13.9 | 14.7 | (0.8) | -5.4% | |
| Court Fines & Fees | 2.2 | 1.9 | 0.3 | | 6.1 | 6.0 | 0.1 | 1.7% | |
| Securities Revenue | 0.4 | 0.4 | - | | 1.4 | 1.1 | 0.3 | 0.3 | |
| Utility Tax | 2.2 | 2.6 | (0.4) | | 2.2 | 2.6 | (0.4) | - | |
| Board & Care Revenue | 0.9 | 0.6 | 0.3 | | 2.5 | 2.4 | 0.1 | 4.2% | |
| Beer Tax | 1.2 | 1.1 | 0.1 | | 3.7 | 3.5 | 0.2 | 5.7% | |
| Racing Revenue | 0.4 | 0.3 | 0.1 | | 1.1 | 1.0 | 0.1 | 0.1 | |
| Other | 5.4 | 2.7 | 2.7 | | 12.5 | 9.9 | 2.6 | 26.3% | |
| Transfers from Sweepstakes | 7.0 | - | 7.0 | | 12.3 | - | 12.3 | - | |
| Tobacco Settlement | - | - | - | | - | - | - | - | |
| Education Property Tax | 6.7 | - | 6.7 | | 14.5 | - | 14.5 | - | |
| Subtotal | 136.5 | 109.7 | 26.8 | | 276.5 | 226.1 | 50.4 | 22.3% | |
| Net Medicaid Enhancement Rev | - | - | - | | 2.5 | 3.1 | (0.6) | - | |
| Subtotal | 136.5 | 109.7 | 26.8 | | 279.0 | 229.2 | 49.8 | 21.7% | |
| Other Medicaid Enhancement Rev | | | | | | | | | |
| to Fund Net Appropriations | - | | - | | 2.5 | 3.1 | (0.6) | - | |
| Total | \$ 136.5 | \$ 109.7 | \$ 26.8 | | \$ 281.5 | \$ 232.3 | \$ 49.2 | 21.2% | |

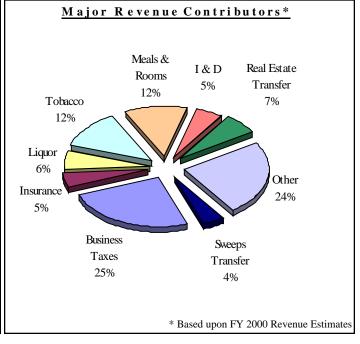
Year-to-Date Analysis

| General & Education I | unds |
|-------------------------------|--------|
| Business Profits Tax | |
| Business Enterprise Tax | |
| Subtotal | |
| Meals & Rooms Tax | |
| Tobacco Tax | |
| Liquor Sales and Distribution | 1 |
| Interest & Dividends Tax | |
| Insurance Tax | |
| Communications Tax | |
| Real Estate Transfer Tax | |
| Estate & Legacy Tax | |
| Court Fines & Fees | |
| Securities Revenue | |
| Utility Tax | |
| Board & Care Revenue | |
| Beer Tax | |
| Racing Revenue | |
| Other | |
| Transfers from Sweepstakes | |
| Tobacco Settlement | |
| Education Property Tax | |
| Subtotal | |
| Net Medicaid Enhancement | Rev |
| Subtotal | |
| Other Medicaid Enhancemen | it Rev |
| to Fund Net Appropriation | ns |
| Total | |

| A |) | | | | |
|-------------|-----------|----|-------|---------|--------------------|
| General | Education | | Total | Plan | Actual vs. Plan |
| \$ 22.9 | \$ 5.6 | \$ | 28.5 | \$ 41.9 | \$ (13.4) |
| 6.6 | 13.5 | | 20.1 | 12.8 | 7.3 |
| 29.5 | 19.1 | | 48.6 | 54.7 | (6.1) |
| 45.8 | 1.2 | | 47.0 | 48.2 | (1.2) |
| 21.4 | 4.7 | | 26.1 | 27.9 | (1.8) |
| 22.6 | - | | 22.6 | 21.4 | 1.2 |
| 12.5 | - | | 12.5 | 12.0 | 0.5 |
| 13.8 | - | | 13.8 | 13.5 | 0.3 |
| 11.8 | - | | 11.8 | 11.7 | 0.1 |
| 18.4 | 5.5 | | 23.9 | 23.3 | 0.6 |
| 13.9 | - | | 13.9 | 13.2 | 0.7 |
| 6.1 | - | | 6.1 | 5.9 | 0.2 |
| 1.4 | - | | 1.4 | 1.4 | - |
| 2.2 | - | | 2.2 | 2.6 | (0.4) |
| 2.5 | - | | 2.5 | 2.5 | - |
| 3.7 | - | | 3.7 | 3.5 | 0.2 |
| 1.1 | - | | 1.1 | 1.1 | - |
| 12.2 | 0.3 | | 12.5 | 9.4 | 3.1 |
| - | 12.3 | | 12.3 | 9.2 | 3.1 |
| - | - | | - | - | - |
| - | 14.5 | | 14.5 | 14.4 | 0.1 |
| 218.9 | 57.6 | | 276.5 | 275.9 | 0.6 |
| 2.5 | - | | 2.5 | 2.5 | - |
| 221.4 | 57.6 | | 279.0 | 278.4 | 0.6 |
| 2.5 | - | | 2.5 | 2.5 | _ |
| \$ 223.9 | \$ 57.6 | \$ | 281.5 | \$280.9 | \$ 0.6 |

| Revenue Estimates for FY 00 * | | | | | | | |
|-------------------------------|---------------|-----------|--|--|--|--|--|
| Kevenue I | Estimates for | FY 00 * | | | | | |
| General | Education | Total | | | | | |
| \$ 172.0 | \$ 22.4 | \$ 194.4 | | | | | |
| 73.1 | 54.1 | 127.2 | | | | | |
| 245.1 | 76.5 | 321.6 | | | | | |
| 146.0 | 10.0 | 156.0 | | | | | |
| 74.8 | 27.8 | 102.6 | | | | | |
| 80.0 | - | 80.0 | | | | | |
| 66.0 | - | 66.0 | | | | | |
| 63.0 | - | 63.0 | | | | | |
| 49.0 | - | 49.0 | | | | | |
| 59.0 | 26.1 | 85.1 | | | | | |
| 52.0 | - | 52.0 | | | | | |
| 22.0 | - | 22.0 | | | | | |
| 22.5 | - | 22.5 | | | | | |
| 10.5 | - | 10.5 | | | | | |
| 10.7 | - | 10.7 | | | | | |
| 11.7 | - | 11.7 | | | | | |
| 3.5 | - | 3.5 | | | | | |
| 42.6 | - | 42.6 | | | | | |
| - | 56.0 | 56.0 | | | | | |
| 2.7 | 56.0 | 58.7 | | | | | |
| - | 34.8 | 34.8 | | | | | |
| 961.1 | 287.2 | 1,248.3 | | | | | |
| 63.7 | _ | 63.7 | | | | | |
| 1,024.8 | 287.2 | 1,312.0 | | | | | |
| | | | | | | | |
| 10.0 | - | 10.0 | | | | | |
| \$ 1,034.8 | \$ 287.2 | \$1,322.0 | | | | | |





^{*} FY 2000 Revenue Estimates are comprised of the Legislative Estimate for the General Fund and the current estimate for the Education Fund.

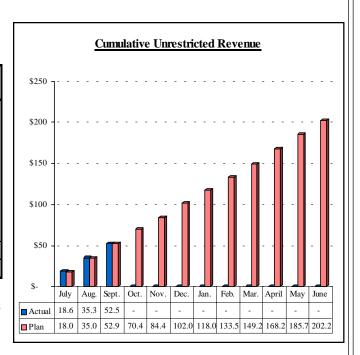


Year-to-Date Analysis

Highway Fund

| Revenue Category | I - | Y 00 ctuals | FY 00 Plan | | Actual vs. Plan | |
|-------------------------|-----|----------------|---------------|------|--------------------|-------|
| Gasoline Road Toll | \$ | 32.4 | \$ | 33.9 | \$ | (1.5) |
| Miscellaneous | | 1.1 | | 1.6 | | (0.5) |
| Motor Vehicle Fees | | | | | | |
| MV Registrations | | 14.2 | | 13.0 | | 1.2 |
| MV Operators | | 2.2 | | 2.0 | | 0.2 |
| Inspection Station Fees | | 0.5 | | 0.4 | | 0.1 |
| MV Miscellaneous Fees | | 1.4 | | 1.4 | | - |
| Certificate of Title | | 0.7 | | 0.6 | | 0.1 |
| Total Fees | | 19.0 | | 17.4 | | 1.6 |
| Total | \$ | 52.5 | \$ | 52.9 | \$ | (0.4) |

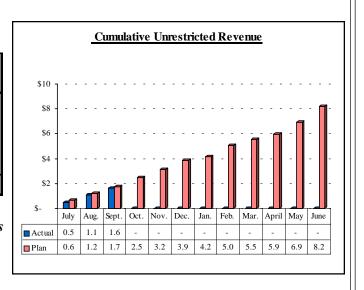
The FY 00 Legislative Estimate is \$ 202.2. The estimate is 3% above FY 99 actuals.



Fish & Game Fund

| Revenue Category | _ | Y 00 tuals | Y 00 Plan | ctual Plan |
|-----------------------------------|----|---------------|------------------|-------------------|
| Fish and Game Licenses | \$ | 1.4 | \$ 1.5 | \$ (0.1) |
| Fines and Penalties | | 0.0 | 0.0 | (0.0) |
| Miscellaneous Sales | | 0.1 | 0.1 | 0.0 |
| Federal Recoveries Indirect Costs | | 0.1 | 0.1 | (0.0) |
| Total | \$ | 1.6 | \$ 1.7 | \$ (0.1) |

The FY 00 Legislative Estimate is \$8.2. The estimate is 1% above FY 99 actuals.



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